

EQUITY

Investment Forum

from Venture Capital to Stock Exchange:

The Equity Route



Athens Hilton

December 7th-8th 2015

AGENDA

#eiforum

Organisers



Israel • Honorary Country 2015



ATHEXGROUP
Athens Exchange Group



ENTERPRISE GREECE
Invest & Trade



8:30- 9:00	Registration
9:00-9:05	Presentation of Conference Tool
9:05 - 9:30	Welcome speeches Socrates Lazaridis , CEO, ATHEX Christos Staikos , Chairman, Enterprise Greece Andreas Zombanakis , Chairman &CEO, TANEO S.A. Giannis Papadopoulos , Chairman, HVCA
9:30 - 10:00	George Stathakis , Minister of Economy, Development & Tourism Irit Ben Abba , Ambassador of Israel
10:00 - 11:15 <i>Keynote speeches</i>	Dr.Cornelius Müller , Research Director, Invest Europe <i>The latest trends in European Venture Capital and Private Equity Industry</i> Karin Mayer Rubinstein , CEO, Israel Advanced Technology Industries <i>The Israeli High Tech Ecosystem-A roadmap to success</i> Nandini Sukumar , CEO, the World Federation of Exchanges <i>Global trends and experiences in financing SMEs via Capital Market</i> Jim Turnbull , Senior Advisor, European Bank for Reconstruction & Development (EBRD) <i>EBRD's engagement in Greece</i> Dr. Shuki Gleitman , Chairman, Capital Point Ltd <i>An overview of the Israeli Approach of encouragement of industrial R&D</i>
	The need for cooperation of Public Policies and Private Sector in order to create an innovation driven ecosystem
11:15 - 11:45	Keynote speakers: Costas Fotakis , Alternate Minister for Research and Innovation Yigal Erlich , Founder & Managing Partner, The YOZMA Group <i>Key points study: Financing Tools & Eco System for Innovation & Entrepreneurship in Greece</i>
11:45 - 12:45 <i>Panel Discussion 1</i>	Lois Labrianidis , Secretary General for Strategic and Private Investments, Ministry of Economy, Development & Tourism Kostas Galiatsos , Chairman & CEO, ETEAN S.A. Jose Romano , Head of Turkey and IVCi, European Investment Fund Vassilis Takas , Chairman & CEO, THERMI Group , member of the BoD, HVCA Georgia Mourla , Director, Listings Division, Athens Exchange Group Moderator: Giannis Papadopoulos , CEO, <i>Attica Ventures – Chairman, HVCA</i>
12:45 - 13:00	Coffee Break
13:00 - 13:15 <i>Keynote speech</i>	Apostolos Papadopoulos , Partner, Operational Advisor, Grant Thornton

Outstanding Business models in International markets: Critical success factors for reaching the Global Market

13:15 - 13:30

Keynote speaker

Ehud Levy, General Partner, **Canaan Partners Israel**

The Growth of International Investments in Israeli tech Ecosystem. The role of Venture Capital industry

13:30 - 14:30

Panel Discussion 2

George Mavridis, Member of the Investment Committee, **SouthBridge Europe Mezzanine**

Nikos Koulis, CEO & Partner, **DECA Investments AIFM**

Christos Karampelas, CEO, **Alpha Ventures**

Ion Tsakonas, CEO, **Piraeus Capital Management**

Matthew Jamourtas, Chairman & CEO, **New Mellon Asset & Wealth Management**

Moderator: George Kourtis, Partner, Global Finance, Vice Chairman, HVCA

14:30 - 15:15

Lunch break - Networking

Accelerating Foreign Direct Investment in Greek Companies: Breaking the Borders

15:15 - 15:30

Keynote speaker

Constantin Synadinou, Head of Lending Operations in Greece and Cyprus, Central and South-East Europe, **European Investment Bank**

EIB support to Greece

15:30 - 16:30

Panel Discussion 3

Andreas Santis, Managing Director, **NCH Capital INC**

Arthur Davidyan, CEO, **Dimera Group**

Alex Kelaiditis, Chief Investment Officer, **Dolphin Capital Opportunities**

Costas Meimetis, Founder & CEO, **Antcor S.A**

Savvas Koulouridas, CEO, **KERTUS S.A.**

Moderator: Dr. Angela Michalopoulou, Head of Investment Promotion, Enterprise Greece

16:30 - 16:45

Coffee break - Networking

16:45 - 17:15

Keynote speeches

Virginia Murray, Partner, **Watson Farley & Williams**

Ready for lift off: – important legal issues when you start your company and how to balance the interests of founder and investor

Boaz Kantor, Innovation Coach, At&T, **Israel**

Corporate innovation and innovation of global corporations

The route from seed funding to Stock Exchange: Needs and prospects

17:15 - 18:15

Panel Discussion 4

Nick Kalliagkopoulos, Partner, **Prime Capital**

Thanasis Kalekos, Managing Partner, **Odyssey Venture Partners**

George Papadakis, Associate, Investment Banking, **NBG Securities**

Pantelis Lamprou, Director, Strategic Communication & Markets Analysis, **Athens Exchange Group**

Xenofon Voudouroglou, Associate Principal, **7L Capital Partners**

Antonis Kotzamanidis, CEO, **Entersoft S.A.**

Moderator: Panagiotis Alexakis, Professor, University of Athens, Vice Chairman, TANE S.A.

18:15 - 18:30

Closing Remarks: Giannis Papadopoulos, Chairman **HVCA**

General Moderator: Eleni Kolofotia, Investment Manager, **TANE S.A.**, member of the BoD, **HVCA**

20:30

Cocktail Dinner (by invitation only)

09:00 - 20:00	Prearranged Bilateral Business meetings (by invitation only)
09:00 - 13:15	Workshops
9:00 - 11:00	1st Workshop • HVCA-IATI Networking event between Greek Venture Capital funds, IATI and Israeli business delegation Exchange views and explore cooperation possibilities (By Invitation Only)
9:00 - 11:00	2nd Workshop • Funding for innovation in SMEs: EU policies & tools Despina Adamidou , Technology Transfer Consultant, PRAXI Network , National Contact Point for Horizon 2020 <i>Introduction to Horizon 2020</i> George Tzamtzis , Technology Transfer Consultant, PRAXI Network , National Contact Point for Horizon 2020 <i>The SME Instrument</i> Despina Adamidou , Technology Transfer Consultant, PRAXI Network <i>Fast Track to Innovation</i> Athina Ikonomidou , Business Development Manager, EkinisiLAB, SEV <i>The Evaluator's approach: advice & practical guidelines</i> Machi Simeonidou , Project Manager, DRAXIS Environmental Technologies <i>The beneficiaries point of view: Lessons learned and recommendations</i> Stelios Bollanos , Co-founder and Director, Planetek Hellas <i>The beneficiaries point of view: Lessons learned and recommendations</i>
9:00 - 11:00	3rd Workshop • Intellectual Property Rights & Patents. Critical success factors. Know how protection Ehud Hausman , Senior Partner, Patent Attorney, Head of the Hi-Tech Department, Law Firm Reinhold Cohn, Intellectual Property Attorneys Dr. Paraskevi Gaganatsou , Head Directorate of Technological Information, Technological Information & Innovation Dissemination Dept. Hellenic Industrial Property Organisation (OBI) Marina Perraki , Partner, Tsibanoulis & Partners Law Firm
11:15 - 13:15	4th Workshop • How to Prepare a company for listing on the Athens Stock Exchange Dimitra Tsampourianou , Head of New Listings Dept., Athens Exchange Group Dimitra Krouska , Vice President, Investment Banking, NBG Securities Mary Psyllaki , Head of Research, NBG Securities George Nikolakopoulos , Partner, Advisory, Transactional Services, Grant Thornton Christina Faitakis , Partner, Karatzas & Partners Law Firm Eleni Pappa , IR Officer, GR. SARANTIS S.A. <i>(By invitation only)</i>
11:15 - 13:15	5th Workshop • Transforming your idea to a concrete business. The roadmap of success Karin Mayer Rubinstein , CEO, Israel Advanced Technology Industries (IATI) Spiros Trachanis , Partner, Odyssey Venture Partners Constantinos Angelopoulos , Investment Portfolio Department Manager, Enterprise Greece Evangelia Kyttari , Partner, Tsibanoulis & Partners Law Firm Evangelos Lakatzis , Partner, A.S. Papadimitriou & Partners Law Firm <i>Shaping the idea: Legal tools and investors relations</i>

Sponsors

Gold Sponsors



Silver Sponsors



Communication Sponsors



Experience Sponsor



Organisers

Organisers



Supported by



Under the auspices of



With the cooperation of

